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**MIAMI LIGHTHOUSE ANNUAL REPORT 2022**

Dear Friends of Miami Lighthouse,

Thanks to you, our stakeholders, 2022 was a year of empowerment for children, youth and adults who because of your generosity can lead more productive and independent lives. Together we are building a more inclusive future for the blind and visually impaired in school, work and society. The purpose of this annual report is to share with you our 2022 year-end financial status. We are particularly proud of the fact that 85 cents of every donor dollar goes to program services (see Functional Expense Allocation on page 2).

Since 1930 Miami Lighthouse has transformed lives by offering programs with confirmed best practices including education, vision rehabilitation and training in the latest technology, which levels the playing field for blind and visually impaired people of all ages. As our adult clients master new skills we see them increasing their confidence, independence and productivity. Our early education programs, including Braille and computer literacy instruction, ensure that our youngest clients enter the adult world fully literate and able to compete with and work effectively alongside their sighted peers.

With the help of our donors and because of our sound fiscal management and efficient use of donor dollars, Miami Lighthouse will be able to respond to the changing and growing needs of our clients and continue to implement advancements in technology that bring new approaches and innovations to the services that we provide to our program participants well into the future.

Our nearly ten decades of providing high quality service to the blind and visually impaired has been made possible by the generosity of donors like you. Thank you for your help in sustaining our programs that pave the way to academic achievement and independence for our program participants. We trust that Miami Lighthouse will continue to be worthy of your philanthropic support in the future.

Sincerely,

Charles J. Nielson  
Chairman, Board of Directors



## 2022 FINANCIAL REPORT

Thanks to our donors, Miami Lighthouse for the Blind and Visually Impaired, Inc. served 24,811 program participants in 2022, an increase of 23% over 2021. (See History of Program Participants Graph 2004-2022 on page 4.)

Also in 2022, net assets decreased \$6,015,949 or 10%. This decrease was mainly due to investment losses of \$5,536,048 and our recognition of an additional \$221,000 in annual depreciation expense for the Lighthouse Academy.

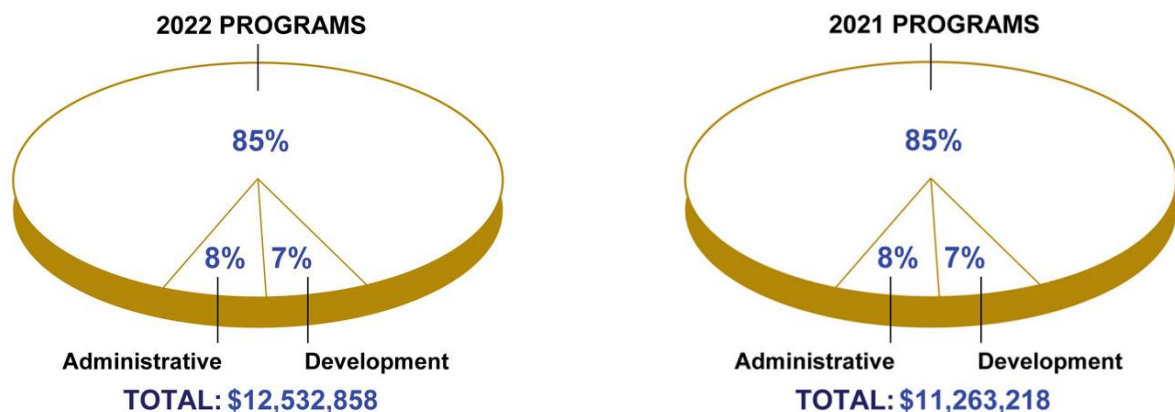
With the conclusion of our building campaign in 2021, more than ever, our ability to continue to increase services and touch the lives of many individuals will not be possible without the generosity of our donors and the wise management of our assets. Miami Lighthouse will continue to look for ways to secure new funding to support increases in operating costs that come with our commitment to expanding services for visually impaired children and adults.

In 2022, we used 85% of every dollar received for program support to help people affected by vision loss.

Full financial statements, audited by Verdeja, De Armas & Trujillo, LLP, will be available on our website at: <http://miami.lighthouse.org/Docs/2022AuditReport.pdf> after July 28th, 2023.

Richard Fernandez  
Chief Financial Officer

### FUNCTIONAL EXPENSE ALLOCATION



### MISSION STATEMENT

Through education, training, research and vision enhancement, Miami Lighthouse for the Blind and Visually Impaired provides hope, confidence, and independence to people of all ages.

## 2022 STATEMENT OF FINANCIAL POSITION

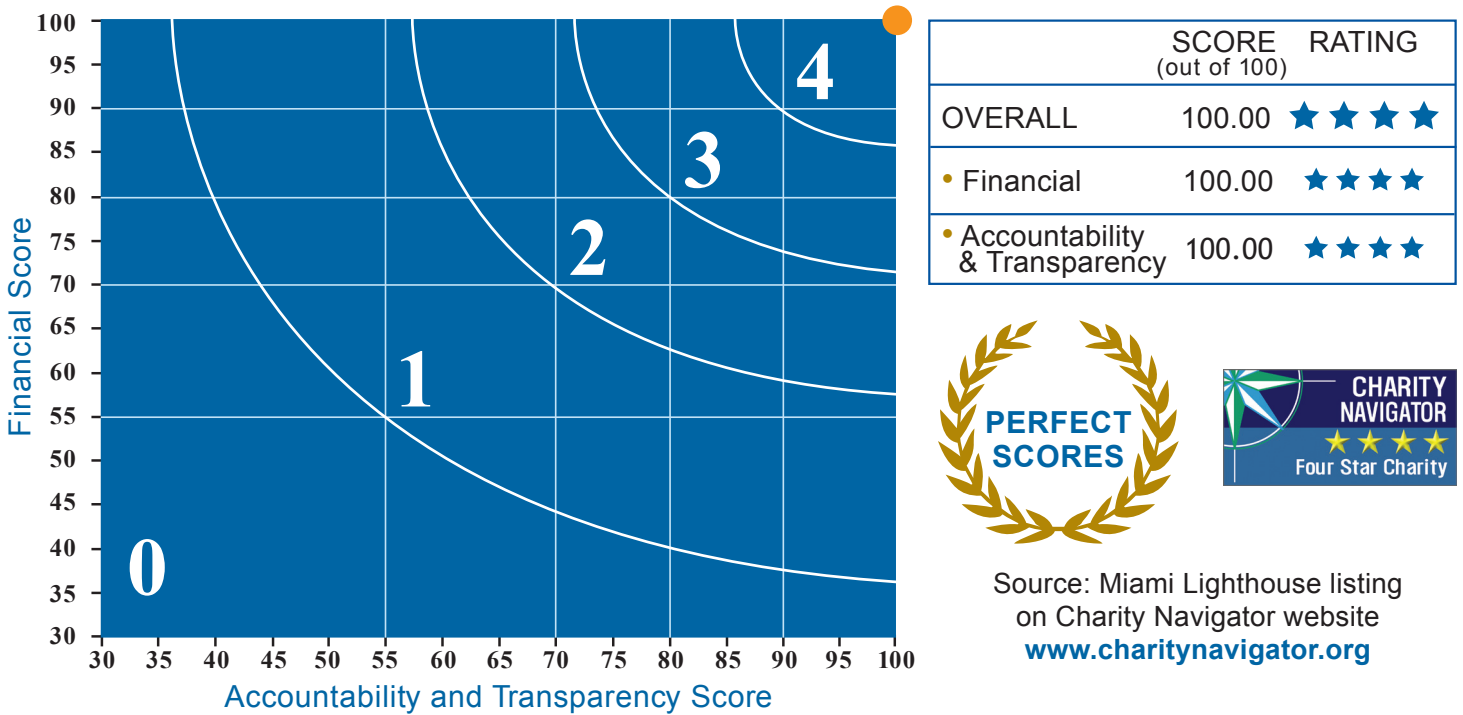
ASSETS	2022	2021
Cash and cash equivalents (including cash held in investment money funds of \$2,213,912 and \$1,111,977 and deferred revenues of \$2,096,604 and \$1,882,085 at Dec. 31, 2022 and 2021, respectively)	\$7,029,864	\$3,684,321
Cash designated for construction	1,133,899	1,525,946
Accounts receivable, net	1,492,659	695,875
Prepaid expenses and other assets	248,238	222,982
Contribution receivable, net, partially restricted	657,915	852,422
Beneficial interest in irrevocable trusts	279,761	279,761
Investment securities, partially restricted	29,105,569	37,831,922
Property and equipment, net	20,909,447	21,305,249
Note Receivable - NMTC 2020	5,735,700	5,735,700
<b>TOTAL ASSETS</b>	<b>\$66,593,052</b>	<b>\$72,134,178</b>
<b>LIABILITIES AND NET ASSETS</b>		
Accounts payable and accrued expenses	\$790,968	\$556,564
Deferred revenues	2,096,604	1,882,085
Line of credit	-	-
Note payable	1,500,000	1,500,000
Notes payable - NMTC 2020, net	8,348,278	8,322,378
<b>TOTAL LIABILITIES</b>	<b>\$12,735,850</b>	<b>\$12,261,027</b>
<b>NET ASSETS</b>		
Without donor restrictions (including quasi-endowment of \$7,224,240 and \$10,087,284 at Dec. 31, 2022 and 2021, respectively)	\$29,437,877	\$25,624,709
With donor restrictions	24,419,325	34,248,442
<b>TOTAL NET ASSETS</b>	<b>53,857,202</b>	<b>59,873,151</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$66,593,052</b>	<b>\$72,134,178</b>

## 2022 STATEMENT OF FINANCIAL ACTIVITIES

REVENUES, GAINS AND OTHER SUPPORT	2022	2021
Bequests, legacies and trust income	\$153,383	\$450,399
Contributions, net	4,484,642	10,380,814
In-kind contributions	238,700	259,861
Grant funding, including from MDC	5,458,808	4,987,665
Change in beneficial interest in irrevocable trust	-	37,208
Gain on forgiveness of Paycheck Protection Program loan	-	987,360
Other revenue	1,392,193	776,222
Special events	325,231	129,695
<b>TOTAL REVENUE, GAINS &amp; OTHER SUPPORT</b>	<b>\$12,052,957</b>	<b>\$18,009,224</b>
<b>EXPENSES</b>		
Vision rehabilitation program	\$557,141	\$552,751
Alternative rehabilitation services	1,081,022	984,488
Transition services and vocational training program	1,255,543	1,275,211
Early intervention/Pre-K through 2nd grade	4,724,013	4,223,387
Heiken Children's Vision Program	2,997,810	2,531,159
Administrative and general	1,034,514	908,346
Development	882,815	787,876
<b>TOTAL EXPENSES</b>	<b>\$12,532,858</b>	<b>\$11,263,218</b>
Changes in Net Assets before investment gains/(losses), net	(479,901)	6,746,006
Investment gain/(loss), net	(5,536,048)	3,238,281
Change in net assets	(6,015,949)	9,984,287
Net Assets Beginning of Year	59,873,151	49,888,864
<b>NET ASSETS – End of Year</b>	<b>\$53,857,202</b>	<b>\$59,873,151</b>

## CURRENT CHARITY NAVIGATOR SCORES

Miami Lighthouse for the Blind and Visually Impaired has received 13 consecutive 4-star ratings, the highest rating possible, from the nation's premier independent nonprofit evaluator Charity Navigator. Only 1% of the charities rated by Charity Navigator have received 13 consecutive 4-star ratings indicating that Miami Lighthouse outperforms most other charities in America.

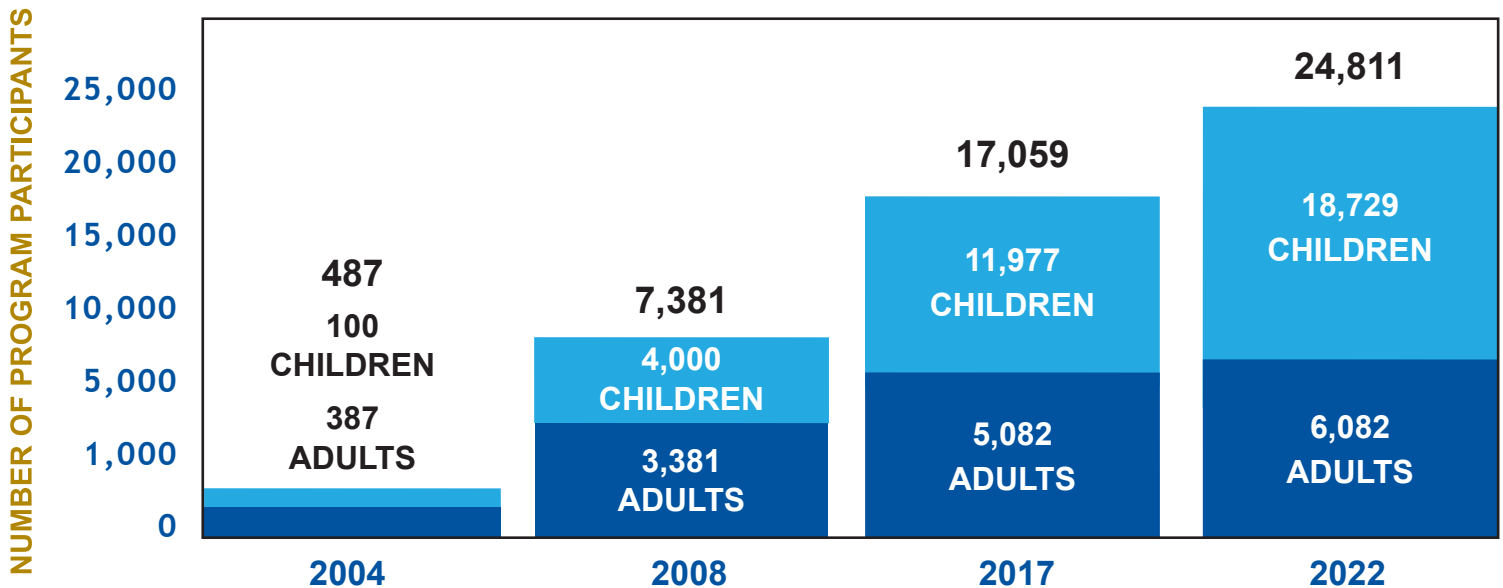


## CHARITY NAVIGATOR ENCOMPASS BEACONS

We are proud to have received **100%** on the Beacons for Accountability and Finance, Leadership and Adaptability, and Culture and Community. Respectively, these beacons provide an assessment of:

- a charity's **financial health** (financial efficiency, sustainability and trustworthiness) and its commitment to governance practices and policies;
- the organization's **leadership capacity**, strategic thinking and planning, and ability to innovate or respond to changes in constituent demand/need or other relevant social and economic conditions to achieve the organization's mission; and
- the organization's **culture and connectedness** to the community it serves.

## HISTORY OF PROGRAM PARTICIPANTS 2004-2022



## 2022 HONOR ROLL OF DONORS

Miami Lighthouse (Federal Tax ID #59-0637847) is a 501 (c)(3) organization. We are grateful for program funding from The Children's Trust; Florida Department of Education Division of Blind Services; the State of Florida; Florida Department of Health; Florida Department of Transportation; Miami-Dade County; City of Miami; the School Board of Miami-Dade County, Florida; the Early Learning Coalition of Miami-Dade and Monroe Counties; and Monroe County Public Schools. We rely on the generosity of our donors, many of whom are shown below, to help with our funding needs. In 2022, 2,246 contributions and pledges were received both for support of programs for children and adults. Lighthouses serving the blind throughout the United States are autonomous, have no affiliation with each other and do not share funding. Listed below are cumulative gifts received between January 1 and December 31, 2022. Donations less than \$500 are greatly appreciated and are listed in our newsletter, but are not listed below.

### **\$1,000,000 and above**

Spencer Trust

### **\$100,000 – \$999,999**

The Batchelor Foundation, Inc.  
 The Dunspaugh-Dalton Foundation  
 Florida Blue Foundation  
 Florida Blue  
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 Charitable Foundation  
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 The William R. Kenan, Jr.  
 Charitable Trust  
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 Multiple District 35  
 and Johnson & Johnson Vision  
 Lions Club of Miami Foundation, Inc.  
 Lions Club of Miami  
 Lions for the Blind  
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 Foundation, Inc.  
 Marta Weeks Irrevocable CLAT  
 H. Angela Whitman Foundation  
 The Wildflower Foundation, Inc.

### **\$50,000 – \$99,999**

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 Micky and Madeleine Arison  
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 Children's Services Council of Broward  
 Ms. Linda L. Corey  
 The James Deering Trust  
 The Saul and Theresa Esman  
 Foundation, Inc.  
 Hearst Foundation  
 The A.D. Henderson Foundation, Inc.  
 Mr. and Mrs. Charles J. Nielson  
 The Jorge M. Pérez Family Foundation  
 at The Miami Foundation

### **\$50,000 – \$99,999 (continued)**

Dixie Landscape, LLC  
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 The Family Foundation  
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 Foundation, Inc.

### **\$10,000 – \$49,999**

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 Marlins Foundation, Inc.  
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*Miami Kids Magazine*  
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 Albert H. and Jane D. Nahmad  
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 Foundation Digital Equity Grant  
 The Miami Foundation Community  
 Grant Program  
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### **\$5,000 – \$9,999**

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 and Arnold S. Blaustein, M.D.  
 Carl Zeiss Vision, Inc.  
 Alvah H. & Wylene P. Chapman  
 Foundation, Inc.  
 Richard P. Cole, Esq.

## 2022 HONOR ROLL OF DONORS

### \$5,000 – \$9,999 (continued)

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 Key Biscayne Community Foundation  
 The Children's Trust  
 The Frederick A. DeLuca Foundation  
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 Mr. and Mrs. Frank J. Voytek  
 Walgreens Co.  
 Margaret and R. Parks Williams Charitable Foundation  
 The Wiseheart Foundation, Inc.

### \$2,500 – \$4,999

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 The Amaturio Family Foundation, Inc.  
 American Printing House for the Blind Inc.  
 American Gift Corporation  
 Ms. Jennifer Kluger  
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Anonymous Donors at our  
 It's Possible To See Art Without  
 Sight Art Walk event  
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 Foundation  
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## 2022 HONOR ROLL OF DONORS

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